

# Joint EBT Procurements: WIC and SNAP

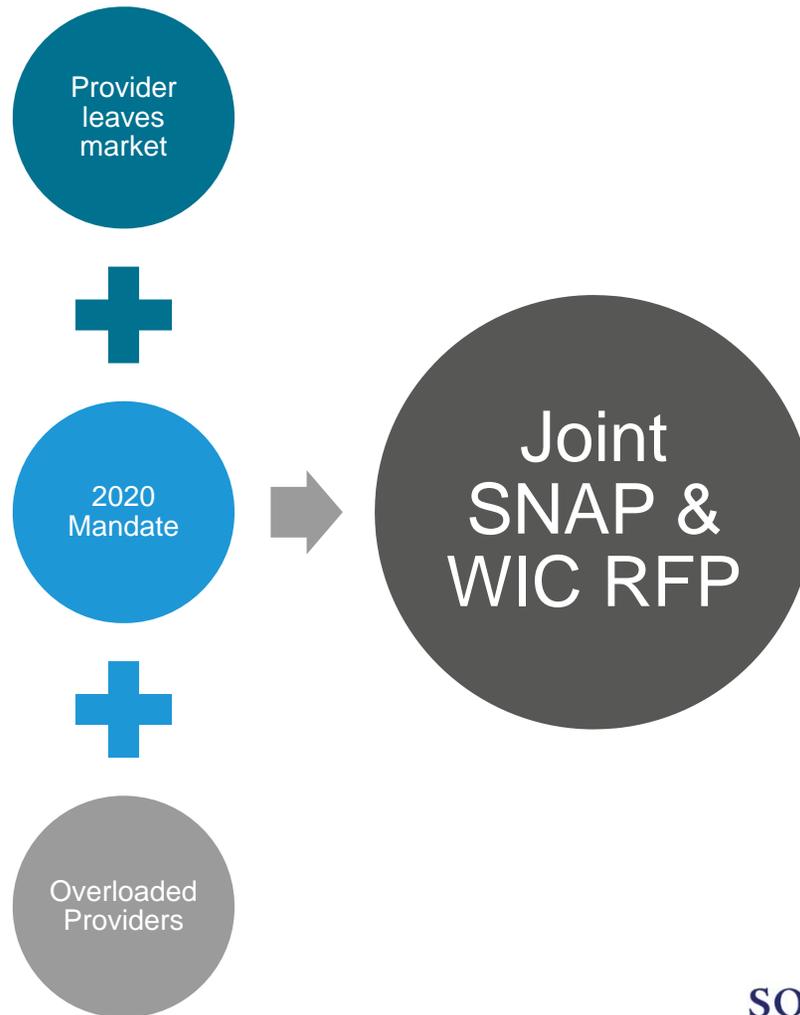
2016 EBT UGM  
June 29, 2016



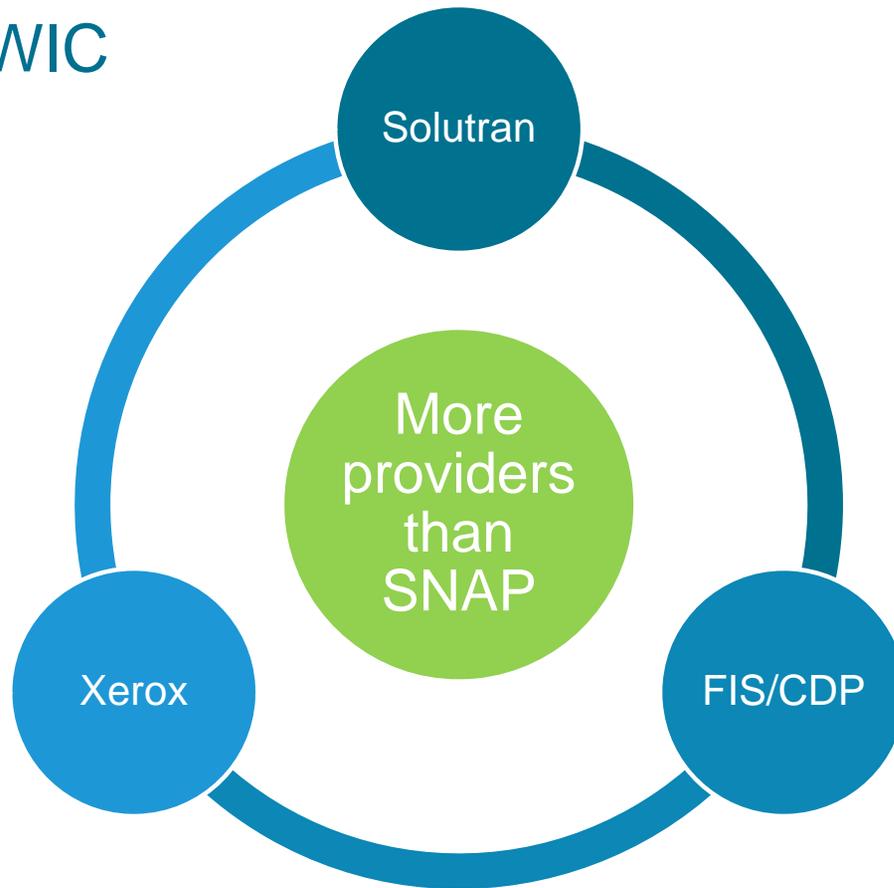
## Agenda

- › Motivation for SNAP and WIC EBT joint procurements
- › Changing competitive environment
- › Advantages of a joint procurement/project
- › Disadvantages of a joint procurement/project
- › Compromise

# Motivators



## Competitive Environment eWIC



## Advantages of a joint procurement/project

- › Single RFP response to review
- › Experienced providers
- › Consolidate deliverables
  - Project Management Plan
  - Communications Plan
  - Security Plan
  - Disaster Recovery
  - Change Control and Approval Process
  - Requirements Validation Plan

## Disadvantages of a joint procurement/project

- › Limited competition
- › Limited voice in the RFP and evaluation process

## Compromise

- › Allow bidders to chose one or both Programs to service
- › Limited competition if “company” experience can not be expanded to “employee” experience



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