

USDA Commodity Update

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Branch



Today's Agenda

- FD 2000 Wrap Up
- ECOS Status
- Rapid Response/Complaint System
- Food Security Training
- Commodity Food Network
- Processing

- Commodity Improvements
- New Products
- Bonus Commodities
- Market Trends
- What to Expect in SY '05-06



FD 2000 Completed!

- Electronic Commodity Ordering System (ECOS)
- Commodity Hold and Recall System
- One Public Face Website
- National Processing Agreements
- Substitution and Standard Yield
- Commercial Labels
- Single Inventory

... and more!

IMPROVING OPERATIONS



ECOS

USDA **Electronic
Commodity
Ordering System**

Welcome to USDA Online Ordering

Login:

Password:

Or enter as a guest and browse our [catalog](#).



USDA's Food and Nutrition Service (FNS) was established to provide:

- needy people with access to a more nutritious diet
- improve the eating habits of the nation's children
- stabilize farm prices through the distribution of surplus foods

The Food Distribution Division (FDD) at FNS Headquarters works with Regional Offices (RO) and State Distributing Agencies (SDA) to determine the commodities available to the many different food assistance programs.

FNS calculates the respective "fair share" of commodities for each SDA based on entitlement and budget data.

This site allows SDAs and Recipient Agencies (RA) to place orders for the commodities offered by FNS.

WHAT IS ECOS?

- Internet-based system that allows States to electronically submit commodity orders to USDA
- Provides the capability for States without systems to gather commodity information from recipients
- Provides commodity entitlement (PAL) and order monitoring and reporting

HOW DOES ECOS WORK?

- State agency provides a catalog of available commodities and delivery periods
- Recipient agency submits “requisitions” or requests for product
- State agency adjusts requests to meet USDA-determined agricultural needs and submits orders to USDA

WHAT ARE THE BENEFITS OF ECOS?

- All recipient agencies can register “requests” for commodity product
- Order and entitlement monitoring with up-to-date information
- USDA can use “request” information for future purchase planning

WHERE IS ECOS NOW?

- Rolled out to State Agencies across the country in March 2003
- Virginia Department of Agriculture and Consumer Services is pilot testing at the school district level
- FNS is making additions and modifications based upon input from VA and other State Agencies

WHEN WILL I SEE ECOS?

- USDA requested that State Agencies delay bringing up recipients until SY 05/06
- State Agency option
 - State Agencies may have systems in place that work well
 - Internet Access
 - Training
 - Staffing
 - Etc.

RAPID RESPONSE SYSTEM

- ECOS is to be used as a communication tool in food safety/biosecurity situations
- Rapid alert component will provide immediate notification of a commodity hold or recall
- Development has begun with complaint system

Complaint Entry – General

USDA Food Ordering System : Complaint Alert System - Microsoft Internet Explorer provided by EDS COE

File Edit View Favorites Tools Help

Back Forward Stop Home Search Favorites

Address D:\Documents and Settings\wzw8dr\My Documents\My Webs\Complaint Rapid Alert System\ECOS jhtml\doc\user\Complaint Entry_General.htm Go Links >>

USDA Electronic Commodity Ordering System

USDA
Welcome Nhan Tran | [Log out](#)
Role(s): User
[Training](#) [Site Map](#) [Links](#) [Home](#)

[My Account](#) [Product Catalog](#)

[Complaint](#) > [Complaint Entry Listing](#)

Complaint
[Complaints Assigned To Me](#)
[View Complaints](#)
[Submit Complaints](#)
[Report](#)

Complaint Entry-General

You are filling a complaint against Contract Number333456FNS, Delivery Order Number A345124F001W, and Notice To Deliver 6780XYZ.

Please provide the required information below to file a complaint

Complainant Name:

Complainant Title:

Complainant Phone:

Complainant Fax:

Complainant Email:

Recipient Agency Name:

RA Contact Name:

RA Contact Phone:

RA Contact Email:

Date Commodity Received:

Done My Computer

Complaint Entry – Problem Description

The screenshot shows a web browser window titled "USDA Food Ordering System : Complaint Alert System - Microsoft Internet Explorer provided by EDS COE". The address bar shows the URL: "D:\Documents and Settings\lwz8dr\My Documents\My Webs\Complaint Rapid Alert System\ECOS jhtml\doc\user\Complaint Entry_Problem_Description.htm".

The page header features the "USDA Electronic Commodity Ordering System" logo and navigation links for "My Account" and "Product Catalog". The breadcrumb trail is: "Complaint > Complaint Entry-Listing > Complaint Entry-General".

Complaint
[Complaints Assigned To Me](#)
[View Complaints](#)
[Submit Complaints](#)
[Report](#)

Complaint Entry-Problem Description

You are filling a complaint against Contract Number 333456FNS, Delivery Order Number A345124F001W, and Notice To Deliver 6780XYZ.

Please select at least one of the problem descriptions below:

- Quality of product:**
Select
Taste/Odor
- Foreign material in product:**
Select
Bones
- Poor packaging:**
Select
Can dented beyond use
- Cooking or preparation issues:**
Select
Wrong color when cooked

The browser status bar at the bottom shows "Done" and "My Computer".

Complaint Entry – Problem Description (continued)

USDA Food Ordering System : Complaint Alert System - Microsoft Internet Explorer provided by EDS COE

File Edit View Favorites Tools Help

Address D:\Documents and Settings\wzw8dr\My Documents\My Webs\Complaint Rapid Alert System\ECOS\html\doc\user\Complaint Entry_Food Safety.htm

USDA Electronic Commodity Ordering System Food Ordering System

USDA Welcome Nhan Tran | Log out
Role(s): User
Training Site Map Links Home

My Account Product Catalog

Complaint > Complaint Entry-Listing > Complaint Entry-General

Complaint Alert

- [Complaints Assigned To Me](#)
- [View Complaints](#)
- [Complaint Entry](#)
- [Report](#)

Complaint Entry - Problem Description

You are filling a complaint against Contract Number 333456FNS, Delivery Order Number A345124F001W, and Notice To Deliver 6780XYZ.

Please provide the information below:

Do you have the original packaging: Yes No

Product name: A345-Apple Slices

Brand name:

Lot Number:

Establishment Number:

I am reporting a complaint because of reported illness or injury:

Number of people reported ill:

Symptoms reported:

Vomiting	<input type="checkbox"/>	Nausea	<input type="checkbox"/>	Diarrhea	<input type="checkbox"/>
Laceration	<input type="checkbox"/>	Choking	<input type="checkbox"/>	Broken tooth	<input type="checkbox"/>
Fever (temp > 101.4)	<input type="checkbox"/>	Difficulty with Breathing	<input type="checkbox"/>		
Rash	<input type="checkbox"/>	Headache	<input type="checkbox"/>	Dizzy/fainting	<input type="checkbox"/>
Bleeding	<input type="checkbox"/>	Select	<input type="checkbox"/>	Abdominal pain	<input type="checkbox"/>
Numbness	<input type="checkbox"/>	Muscle pain	<input type="checkbox"/>	Muscle weakness	<input type="checkbox"/>

My Computer

TRAINING ON FOOD SECURITY AWARENESS

- Training is being jointly developed by FSIS and FDA
- Will include a course tailored to states, industry, etc.
- FSIS will sponsor face-to-face training at selected sites; FDA will sponsor web-based training



Commodity Food Network

www.commodityfoods.usda.gov

CFN KEY FEATURES

This One-Stop Commodity Portal Gives Instant Access to:



- ◆ Key Partner websites—e.g. AMS, FNS, FSA, FSIS, ACDA, ASFSA, etc.
- ◆ Regulations, Public Laws, OMB Circulars, Forms, Fact Sheets
- ◆ Commodity Specifications and Commercial Item Descriptions
- ◆ Foods Available List for All Programs
- ◆ ECOS, the USDA Electronic Commodity Ordering System
- ◆ Purchase Contracts Awarded by AMS and FSA
- ◆ Food Safety & Recall Updates issued by FSIS and FDA
- ◆ The Online Commodity Fact Sheet Database for Schools
- ◆ And More!



Processing Then and Now

Commodity	FY 2003	FY 1998	FY 1993
Turkey Products	29%	21%	19%
Egg Products	45%	15%	0%
Chicken Products	72%	67%	29%
Pork Products	35%	18%	14%
Beef Products	49%	25%	12%

PROCESSING



- Redesign NPA
 - Standardize and automate
 - Develop processing expertise
 - FNS HQ
 - Regions
 - States
- “Back in the Race”— National Processing Wednesday @ 1:30 PM

AMS

Group A Commodities

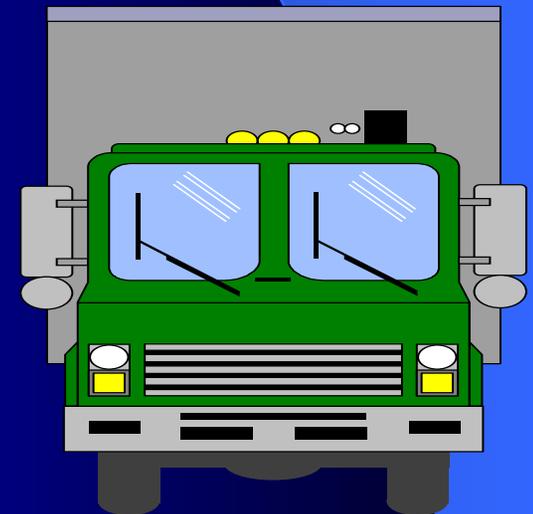
Beef, Chicken, Eggs, Fish, Fruit, Pork,
Tree Nuts, Turkey, and Vegetable Products

IMPROVING COMMODITIES

*In support of the Dietary Guidelines
we are...*

Offering lower fat/sugar items including:

- ❖ 85% lean ground beef
- ❖ 90% lean ground beef patties
- ❖ Canned fruits packed in juice
or lite syrup
- ❖ 95% lean turkey ham
- ❖ Tuna canned in water
- ❖ 97% fat free water-added hams



IMPROVING COMMODITIES

Providing more variety:

- Frozen peach cups
- Fruit and nut mix
- Chicken fajita strips
- Salsa
- Chilled Water-Added Hams
- Potato wedges
- Turkey taco filling
- Cut-up chicken
- Cooked Products

IMPROVING COMMODITIES

...and, we are promoting fruit and vegetable consumption in schools

- Our DOD contract for fresh fruits and vegetables increased from \$25 million in SY 2002 to \$50 million in SY 2003 and SY 2004
- Our purchases of other fruits and vegetables for schools has also increased:

FY '02 = \$158 million

FY '03 = \$194 million

So far in FY '04 = \$167 million



NEW PRODUCTS FOR SCHOOLS

SY 2004 - 2005

- Pork/Beef Taco Fillings
- Pork/Beef Breaded Patties
- Pork/Beef Sloppy Joe Mixes
- Catfish Strips



NEW PRODUCTS FOR SCHOOLS

(continued)

SY 2004 - 2005

- Cooked Beef Patty
- Cooked Beef Crumbles
- Fresh Chilled Boneless Beef
- Pork Sausage Patty
- Canned Pork with Tomato Sauce

BONUS COMMODITIES

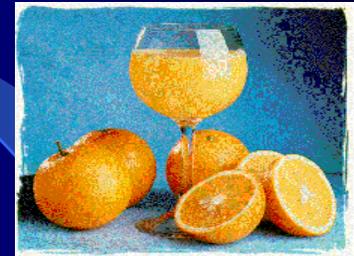
Products Offered in 2004:

- Orange Juice
- Peaches
- Fruit Nut Mix
- Blackberries
- Walnuts
- Pears
- Raspberries
- Strawberries
- Apricots
- Raisins
- Potatoes
- Pineapple
- Pouch Salmon

BONUS COMMODITIES

SY '04-05 Bonus purchases so far...

- Orange Juice (canned, frozen, tankers)
- Apricots (canned and frozen)



Approved for purchase in 2005...

- Frozen Peach Cups
- Crushed Pineapple
- Pouch Salmon

SCHOOL OUTLOOK

Highlights SY 04 - Poultry

- **Test Purchase of Chicken Light Bulk**
(FL & GA)
- **Breaded Chicken – survey for 300 trks**
- purchased 347 trks
- **Chicken Fajita – survey for 160 trks**
- purchased 125 trks.
- vendor constraints & high prices

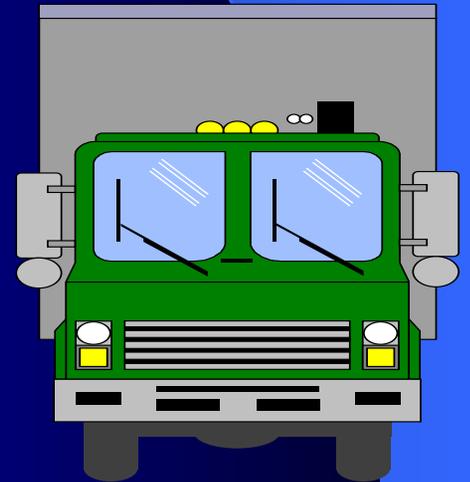
FSA Group B Commodities

IMPROVING COMMODITIES

*In support of the Dietary Guidelines
we are...*

Offering lower fat/sugar items including:

- Low Moisture Part Skim Lite Mozzarella
- Blend of American Cheese and Skim Milk Cheese (Blended Cheese)
- Reduced Fat Cheddar
- Reduced Fat Process Cheese Blend
- Lowfat Bakery Mix
- Reduced Fat Salad Dressing
- Low Saturated Fat Soybean Oil



SCHOOL UPDATE

Group B – New Products

Sunflower seed butter

Queso Blanco Cheese

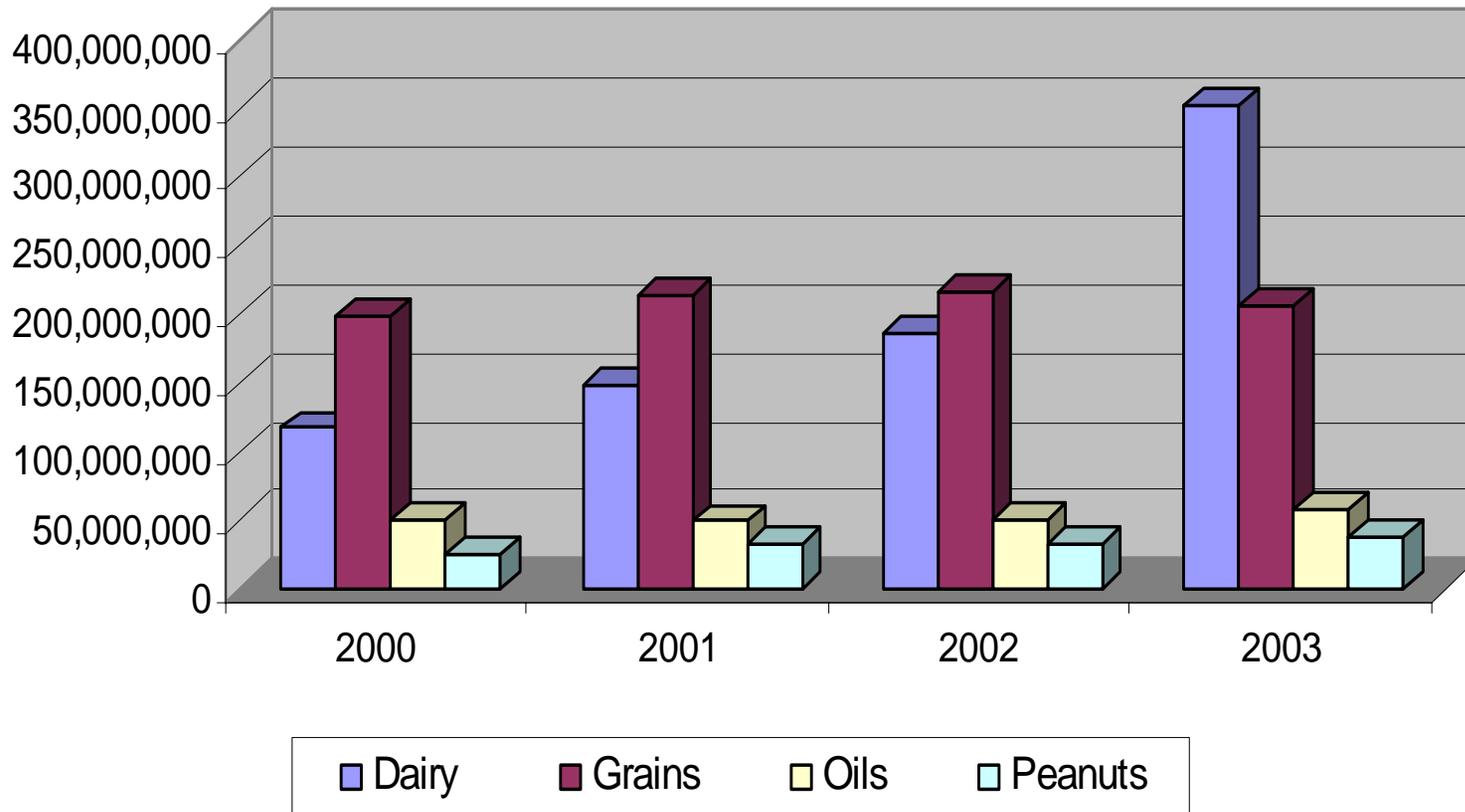
Bonus Products

Instant and Regular NFDM

Pudding

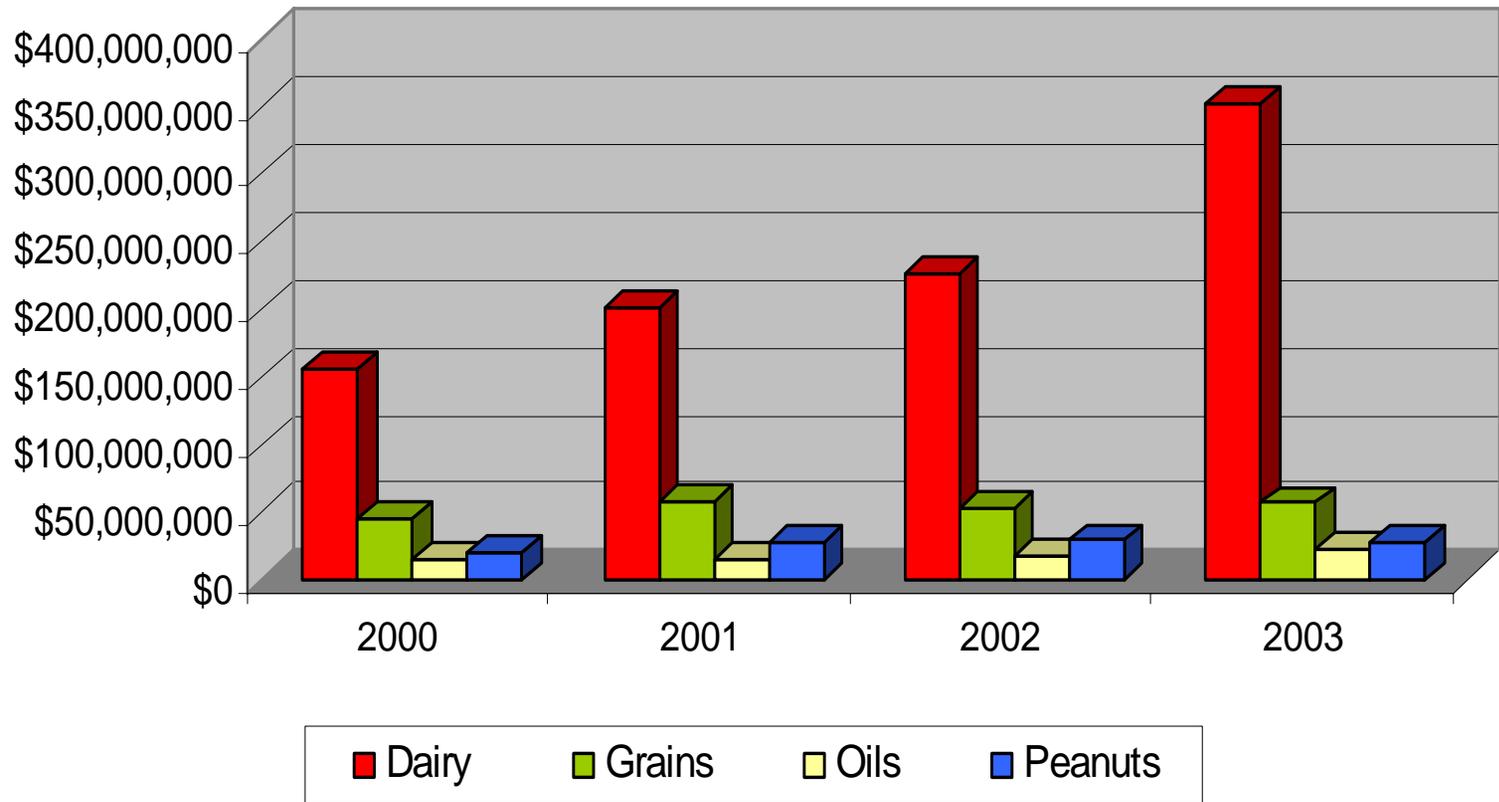
SCHOOL OUTLOOK

Group B Purchases (pounds)



SCHOOL OUTLOOK

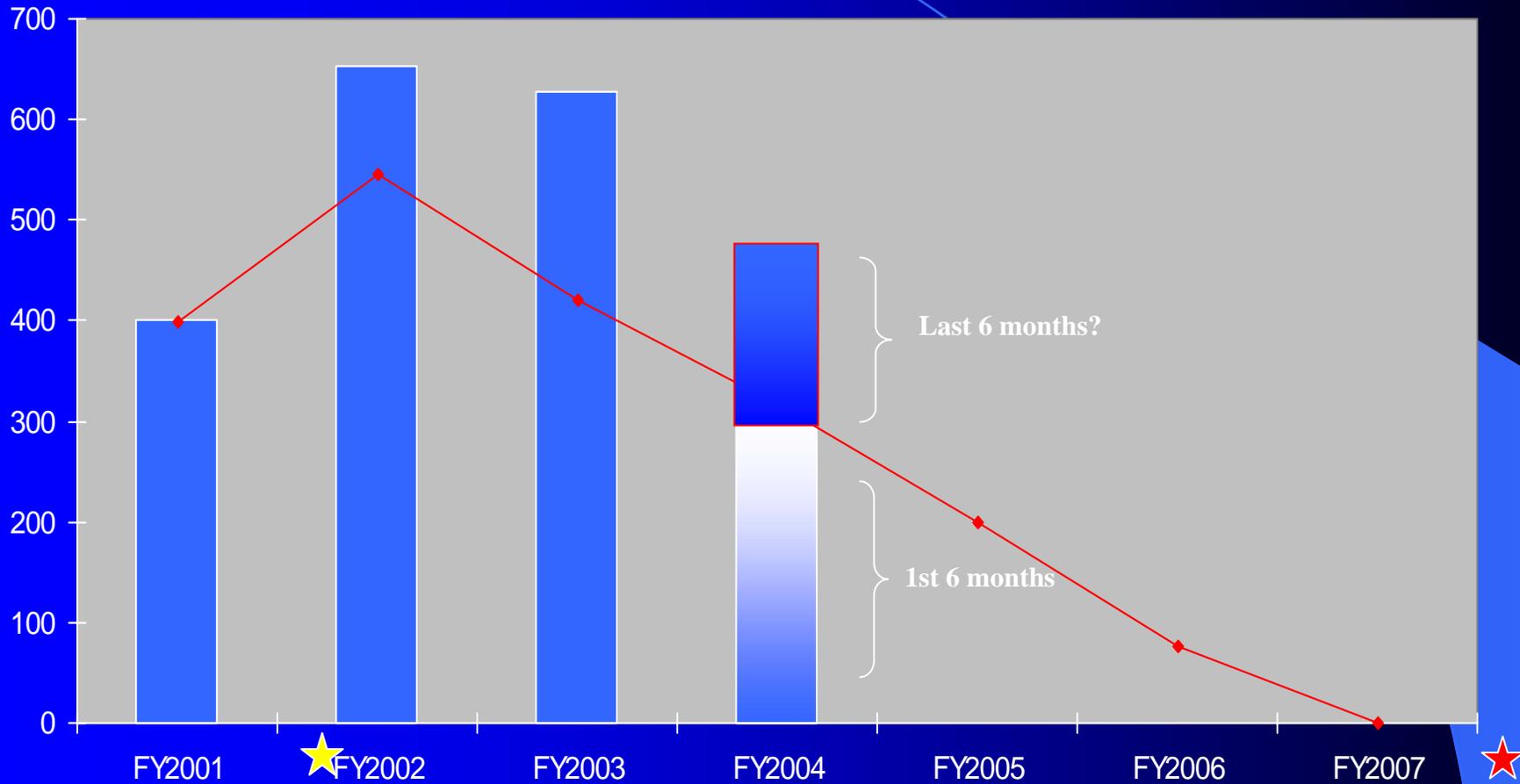
Group B Purchases (dollars)



Nonfat Dry Milk



Forecasting the Future of NDM under Price Support



★ New Farm Bill

Actual purchases — Projected purchases

★ Farm Bill Ends

Standardization & Automation Initiatives

- ❖ **Commodity Specifications and Standards Update in 2003**
- ❖ **Commodity Fact Sheets Revisions in 2005**

USDA Commodity Fact Sheet **Schools & Child Nutrition Institutions**

Name: FLOUR, BREAD

Category: Bread and bread alternates. (Cereal, Grains, Pasta)

Revision Date: 08/18/97

Description:

Enriched wheat flour with a minimum protein level of 11% for better gluten (as compared to 9% for all purpose flour).

Pack Size:

Two 25-pound bags per package; 50-pound or 100-pound bags.

Standardization & Automation Initiatives

❖ Commodity Fact Sheets Revisions in 2005:

- Developing web-accessible data base
- Will contain current information plus:
 - Commodity codes
 - A link to the commodity specification
- Send comments on what you would like to see in the fact sheets to www.fdd-psb@fns.usda.gov

